

BUSI-103: LEGAL ENVIRONMENT OF BUSINESS

Effective Term

Fall 2021

BOT Approval

03/11/2021

SECTION A - Course Data Elements**CB04 Credit Status**

Credit - Degree Applicable

Discipline

Minimum Qualifications	And/Or
Business (Master's Degree)	

Subject Code

BUSI - Business

Course Number

103

Department

Business and Entrepreneurship

Division

Career Education and Workforce Development (CEWD)

Full Course Title

Legal Environment of Business

Short Title

Legal Environment of Business

CB03 TOP Code

0506.00 - *Business Management

CB08 Basic Skills Status

NBS - Not Basic Skills

CB09 SAM Code

D - Possibly Occupational

Rationale

Updating to match C ID BUS 125

SECTION B - Course Description**Catalog Course Description**

Fundamental legal principles pertaining to business transactions. Introduction to the legal process. Topics include sources of law and ethics, contracts, torts, agency, criminal law, business organizations, and judicial and administrative processes.

SECTION C - Conditions on Enrollment**Open Entry/Open Exit**

No

Repeatability

Not Repeatable

Grading Options

Letter Grade or Pass/No Pass

Allow Audit

Yes

Requisites**SECTION D - Course Standards****Is this course variable unit?**

No

Units

3

Lecture Hours

54

Outside of Class Hours

108

Total Contact Hours

54

Total Student Hours

162

Distance Education Approval**Is this course offered through Distance Education?**

Yes

Online Delivery Methods

DE Modalities	Permanent or Emergency Only?
Entirely Online	Permanent
Hybrid	Permanent
Online with Proctored Exams	Permanent

SECTION E - Course Content**Student Learning Outcomes**

Upon satisfactory completion of the course, students will be able to:	
1.	To demonstrate professional and ethical behavior.
2.	To apply knowledge of management techniques and business theory.

Course Objectives

Upon satisfactory completion of the course, students will be able to:	
1.	Explain the historical development of the law, operation of the court system and sources of commercial law.
2.	Explain the social, political and ethical implications of the law and their application to actual and hypothetical business transactions.
3.	Distinguish between torts and crimes and describe the purpose of criminal and tort law.
4.	Evaluate when a promise is enforceable, the elements of a contract, performance, and the remedies available in the event of breach.
5.	Distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts.
6.	Analyze cases. Identify issues and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions.

7. Demonstrate the ability to utilize the internet to research legal issues and utilize other computer skills to enhance effective business communications and presentations through the use of appropriate business and legal terminology. Analyze whether a source is a reliable source for legal information.
8. Perform legal research, to include evaluating and interpreting a court citation and locating a court case on an assigned topic.
9. Categorize the types of government agencies, powers and functions, controls through congressional action, executive action, and the courts.
10. Differentiate the relationship between state and federal systems, jurisdiction, and the importance of alternate dispute resolution methods to the participants.
11. Demonstrate how cases progress through the court system from problem, to filing, to trial, and appeal.
12. Appraise the relationship between law and ethics.
13. Describe the various agency relationships and the duties and liabilities of agents and principals.
14. Describe the Constitutional basis for federal governmental regulation of business, including limits of government power.
15. Explain a corporation's legal structure and differentiate it from other forms of business organization, the meaning of limited liability for the owners; describe the relationship of the various stakeholders.

Course Content

1. Introduction to law. Classifications (equity, common law, etc.). Sources of and reasons for the law. Administrative agencies.
2. State and federal court systems, jurisdiction, methods for alternate dispute resolution. Progress of a case through the court system, the role of judge, jury, lawyers, and the parties. The appellate process, types of motions, rulings, judgments, and enforcement of judgments.
3. Law and ethics, corporate social responsibility, stakeholder relationships, and ethical decision making.
4. Contracts under the common law and Uniform Commercial Code, classification, contract terms and elements, performance. Enforcement, breach, and remedies, third-person beneficiary contracts, assignment of contracts.
5. Creation of an agency relationship, duties of agents, principals, liabilities (tort and contract) of principals, agents.
6. Torts distinguished from crimes, intentional torts, negligence, business torts, strict liability, tort reform, proposals.
7. Basics of criminal law and how crimes affect business.
8. Sole proprietorships, partnerships, limited partnerships, limited liability partnerships, limited liability companies, corporations, corporate structure and governance.
9. Application of the U.S. Constitution to business activities.

Methods of Instruction

Methods of Instruction

Types	Examples of learning activities
Discussion	
Other	Other assignments may include in-class debates and mock trials on various legal cases.

Online Adaptation

Types	Examples of learning activities
Activity	
Directed Study	
Discussion	
Group Work	
Individualized Instruction	
Journal	
Lecture	

Instructor-Initiated Online Contact Types

Announcements/Bulletin Boards
 Chat Rooms
 Discussion Boards
 E-mail Communication
 Telephone Conversations
 Video or Teleconferencing

Student-Initiated Online Contact Types

Chat Rooms
Discussions
Group Work

Course design is accessible

Yes

Methods of Evaluation**Methods of Evaluation**

Types	Examples of classroom assessments
Projects	Assigned projects, including case brief submissions.
Exams/Tests	
Quizzes	
Essays/Papers	Completion of written interpretation of a court ruling. Completion of a case study on torts.

Assignments**Reading Assignments**

Reading assignments from the textbook.

- 1- Read the chapter on torts.
- 2- Read the chapter on criminal law.

Writing Assignments

Written preparation of special projects and current events related to the course. Completion of all assigned projects assignments.
Complete chapter 3 case problems.
Complete trial analysis.

SECTION F - Textbooks and Instructional Materials**Material Type**

Textbook

Author

Cross and Miller

Title

The Legal Environment of Business

Edition/Version

11th

Publisher

Cengage

Year

2021

SECTION G - Diversity, Equity and Inclusivity**Course Codes (Admin Only)****CB00 State ID**

CCC000263287

CB10 Cooperative Work Experience Status

N - Is Not Part of a Cooperative Work Experience Education Program

CB11 Course Classification Status

Y - Credit Course

CB13 Special Class Status

N - The Course is Not an Approved Special Class

CB23 Funding Agency Category

Y - Not Applicable (Funding Not Used)

CB24 Program Course Status

Program Applicable

Allow Pass/No Pass

Yes

Only Pass/No Pass

No