



## **BUSI 103 - Legal Environment of Business Course Outline**

**Approval Date:** 03/11/2021

**Effective Date:** 08/13/2021

### **SECTION A**

**Unique ID Number** CCC000263287

**Discipline(s)** Business

**Division** Career Education and Workforce Development

**Subject Area** Business

**Subject Code** BUSI

**Course Number** 103

**Course Title** Legal Environment of Business

**TOP Code/SAM Code** 0506.00\* - Business Management\* / D - Possible Occupational

**Rationale for adding this course to the curriculum** Updating to match C ID BUS 125

**Units** 3

**Cross List** N/A

**Typical Course Weeks** 18

**Total Instructional Hours**

#### **Contact Hours**

**Lecture** 54.00

**Lab** 0.00

**Activity** 0.00

**Work Experience** 0.00

**Outside of Class Hours** 108.00

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**Total Contact Hours** 54

**Total Student Hours** 162

**Open Entry/Open Exit** No

**Maximum Enrollment** 40

**Grading Option** Letter Grade or P/NP

**Distance Education Mode of Instruction** On-Campus  
Hybrid  
Entirely Online  
Online with Proctored Exams

### **SECTION B**

**General Education Information:**

### **SECTION C**

**Course Description**

**Repeatability** May be repeated 0 times

**Catalog Description** Fundamental legal principles pertaining to business transactions. Introduction to the legal process. Topics include sources of law and ethics, contracts, torts, agency, criminal law, business organizations, and judicial and administrative processes.

**Schedule Description**

## SECTION D

### Condition on Enrollment

1a. **Prerequisite(s):** *None*

1b. **Corequisite(s):** *None*

1c. **Recommended:** *None*

1d. **Limitation on Enrollment:** *None*

## SECTION E

### Course Outline Information

#### 1. Student Learning Outcomes:

- A. To demonstrate professional and ethical behavior.
- B. To apply knowledge of management techniques and business theory.

#### 2. Course Objectives: Upon completion of this course, the student will be able to:

- A. Explain the historical development of the law, operation of the court system and sources of commercial law.
- B. Explain the social, political and ethical implications of the law and their application to actual and hypothetical business transactions.
- C. Distinguish between torts and crimes and describe the purpose of criminal and tort law.
- D. Evaluate when a promise is enforceable, the elements of a contract, performance, and the remedies available in the event of breach.
- E. Distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts.
- F. Analyze cases. Identify issues and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions.
- G. Demonstrate the ability to utilize the internet to research legal issues and utilize other computer skills to enhance effective business communications and presentations through the use of appropriate business and legal terminology. Analyze whether a source is a reliable source for legal information.
- H. Perform legal research, to include evaluating and interpreting a court citation and locating a court case on an assigned topic.
- I. Categorize the types of government agencies, powers and functions, controls through congressional action, executive action, and the courts.
- J. Differentiate the relationship between state and federal systems, jurisdiction, and the importance of alternate dispute resolution methods to the participants
- K. Demonstrate how cases progress through the court system from problem, to filing, to trial, and appeal.
- L. Appraise the relationship between law and ethics.
- M. Describe the various agency relationships and the duties and liabilities of agents and principals.
- N. Describe the Constitutional basis for federal governmental regulation of business, including limits of government power.

- O. Explain a corporation's legal structure and differentiate it from other forms of business organization, the meaning of limited liability for the owners; describe the relationship of the various stakeholders.

P.

### 3. Course Content

- A. Introduction to law. Classifications (equity, common law, etc.). Sources of and reasons for the law. Administrative agencies.
- B. State and federal court systems, jurisdiction, methods for alternate dispute resolution. Progress of a case through the court system, the role of judge, jury, lawyers, and the parties. The appellate process, types of motions, rulings, judgments, and enforcement of judgments.
- C. Law and ethics, corporate social responsibility, stakeholder relationships, and ethical decision making.
- D. Contracts under the common law and Uniform Commercial Code, classification, contract terms and elements, performance. Enforcement, breach, and remedies, third-person beneficiary contracts, assignment of contracts.
- E. Creation of an agency relationship, duties of agents, principals, liabilities (tort and contract) of principals, agents.
- F. Torts distinguished from crimes, intentional torts, negligence, business torts, strict liability, tort reform, proposals.
- G. Basics of criminal law and how crimes affect business.
- H. Sole proprietorships, partnerships, limited partnerships, limited liability partnerships, limited liability companies, corporations, corporate structure and governance.
- I. Application of the U.S. Constitution to business activities.
- J.

### 4. Methods of Instruction:

#### Discussion:

**Other:** Other assignments may include in-class debates and mock trials on various legal cases.

**5. Methods of Evaluation:** Describe the general types of evaluations for this course and provide at least two, specific examples.

#### Typical classroom assessment techniques

Projects --

Final Exam --

Mid Term --

Additional assessment information:

Additional assignments may include the following:

1- Assigned projects, including case brief submissions.

2- Quizzes, midterm, and final exam.

3- Completion of written interpretation of a court ruling.

4- Completion of a case study on torts.

5- Papers

Letter Grade or P/NP

**6. Assignments:** State the general types of assignments for this course under the following categories and provide at least two specific examples for each section.

- A. Reading Assignments

Reading assignments from the textbook.

- 1- Read the chapter on torts.
- 2- Read the chapter on criminal law.

B. Writing Assignments

Written preparation of special projects and current events related to the course.  
Completion of all assigned projects assignments.

- Complete chapter 3 case problems.
- Complete trial analysis.

C. Other Assignments

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**7. Required Materials**

**A. EXAMPLES of typical college-level textbooks (for degree-applicable courses) or other print materials.**

Book #1:

Author: Cross and Miller

Title: The Legal Environment of Business

Publisher: Cengage

Date of Publication: 2021

Edition: 11

**B. Other required materials/supplies.**