



Agenda Item 6.3 – Scholar Eats – Catering and Concessions

Scholar Eats –enterprise activities of the Hospitality & Tourism Management Program

Concessions – Scholar Eats, in partnership with DAS, held a concessions contract with the Napa Silverados to provide food and drinks at Home Games on Storm Field.



Catering – Scholar Eats also provides on and off campus catering services for groups up to 400.

Concession related income did not reach projections due to low attendance at Napa Silverados games and labor costs were higher than expected due to extraordinarily lengthy games where the 7th inning was often concluded late in the evening.

Attendance in the 2nd year is expected to be greater and the Summer 2019 contract will be restructured to address profitability in the following manner:

Commission to the Napa Silverados will be calculated on net earnings

Food service will cease at 7 PM regardless of what of the inning